

*A Potpourri of Advanced Topics
in Six Sigma*

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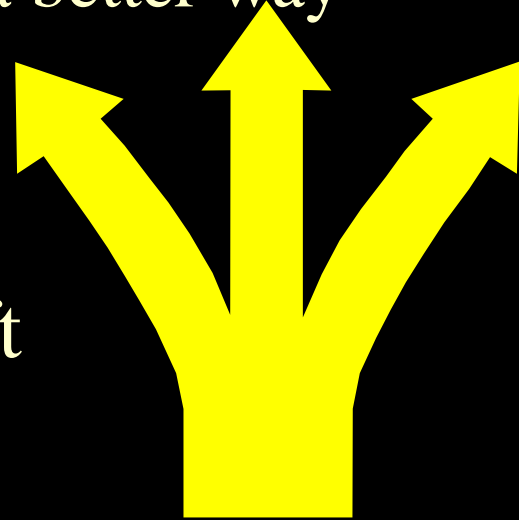
Anticipation

- Control by a central mind
- Predict and prevent potential dangers before damage is done
- Preserve stability
- The less fluctuation, the better
- Goal: prevent failures
- Bug-chasing at BayBank



Resilience

- Experimentation
 - Try a lot of things and keep what works
 - Premise: there is always a better way
 - Goal: many failures
- The edge of chaos
- Interleaf versus Microsoft



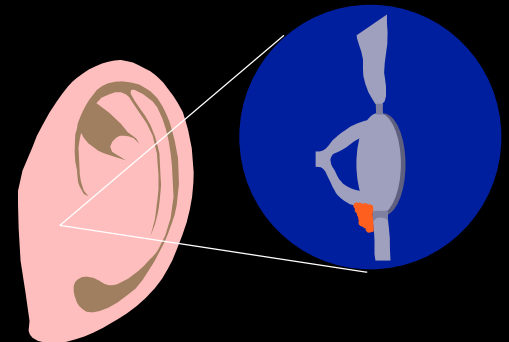
Efficiency

- Hallmarks: order and simplicity
 - Model of efficiency: bacteria
 - Business example: sucker rod manufacturing



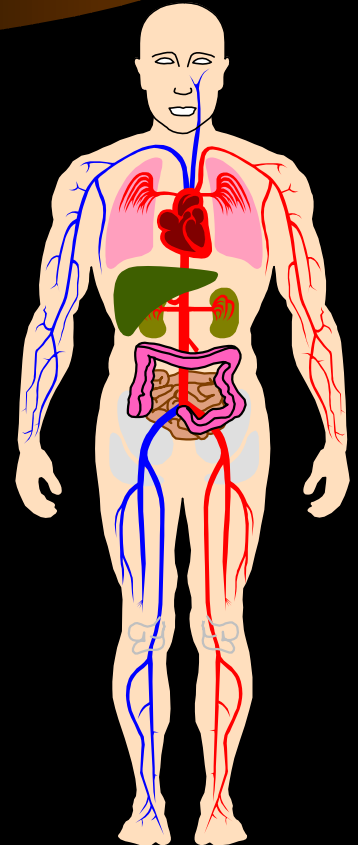
Creativity

- Hallmarks: messiness and complexity
- Sloppiness, poor fit, quirky design, redundancy
- Slack
 - Many great thinkers did their best work when they had time off
 - Ford's efficiency expert
 - Why Deming loved monopolies



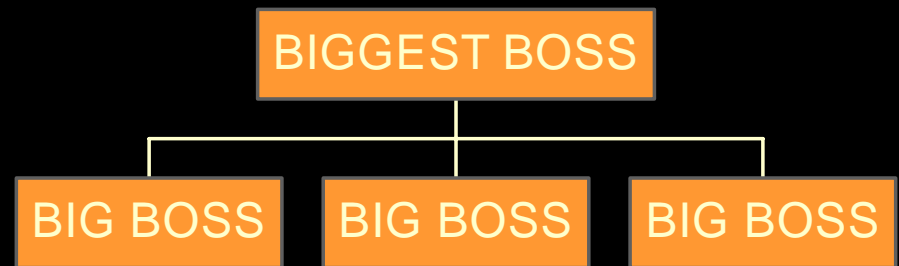
Complex Adaptive Systems (CAS)

- Order without control
- Interacting agents described by rules
 - Firms, species, neurons
- Order and complexity emerge
 - Free economies
 - Ecosystems
 - The brain



The Control Paradox

- The fatal conceit
- Who plans America?
 - No one
 - Everyone
- Nucor Vs. Big Steel's HQ
- Control discourages adaptation



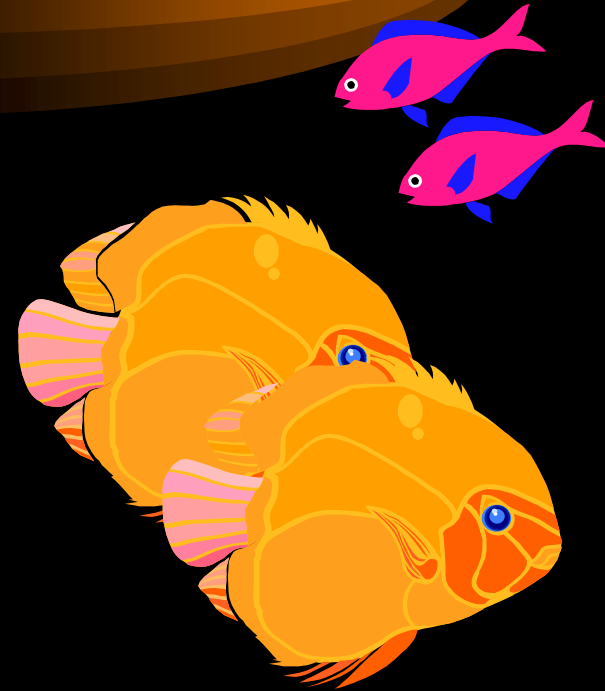
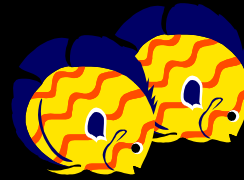
Adaptive agents

- Defined by performance rules
 - Detectors: filter information from their environment
 - Effectors: actions taken in response to information processing
- Adapt by discovering new rules



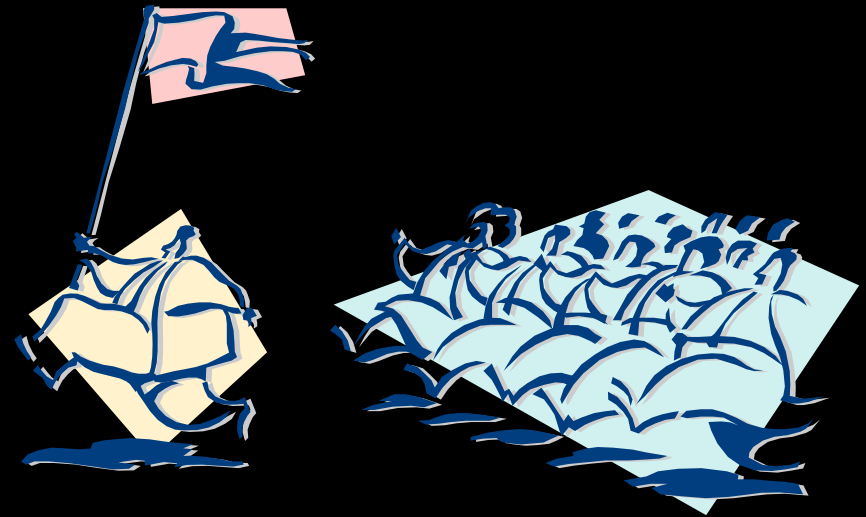
Mechanisms of CAS

- Tagging
- Internal models
 - Tacit
 - Overt
- Building blocks



Properties of CAS-1

- Aggregation
- Nonlinearity
 - Multiplier effect
- Flows



Properties of CAS-2

- Diversity
 - Convergence
 - Mimicry



Genetic Learning-1

- Knowledge encoded in a schema of rules
- Rules modified by experience (learning)
 - Six sigma black belt helpful, but not required!
- Knowledge shared through intercourse
 - Sexual or social sharing
 - Crossover
 - Mutation

Genetic Learning-2

- The Prisoner's Dilemma Game

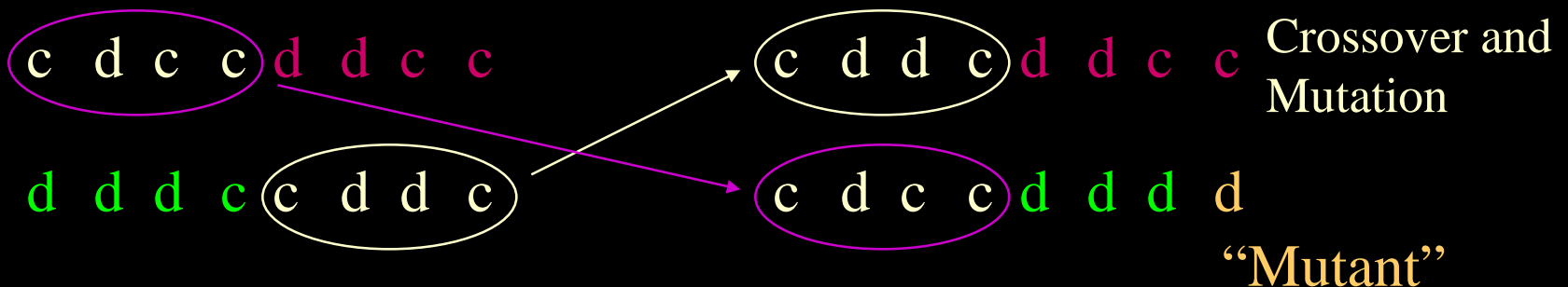
		Agent 1	
		Cooperate	Defect
Agent 2	Cooperate	\$3, \$3	\$0, \$5
	Defect	\$5, \$0	\$1, \$1

Genetic Learning-3

- *Evolving* strategy versus planning strategy

c d c c d d c c
d d d c c d d c

... Play 64 times, with 20
players, “mate” winners.
Repeat 151 times.



Cultivation Techniques

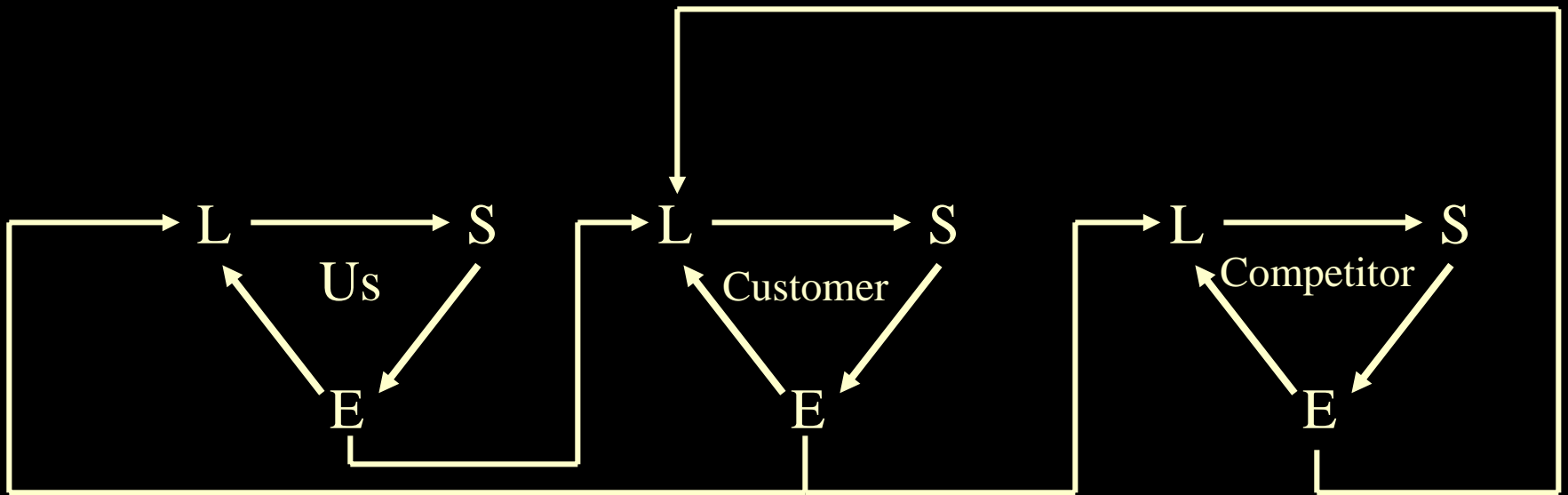
- Landscape Theory
 - Aggregation building within organizations
 - Groups highly compatible agents
 - Determines which configurations are stable
- Norm building techniques
 - Creating internal models among agents
 - Aids in tagging and aggregation

What Can Six Sigma Professionals Do?

- Challenge assumptions, admit mistakes
- Develop resilient approaches to quality
- Tolerate variation, failure, redundancy, slop
- Value individuals as well as groups
- Use special knowledge to accelerate learning

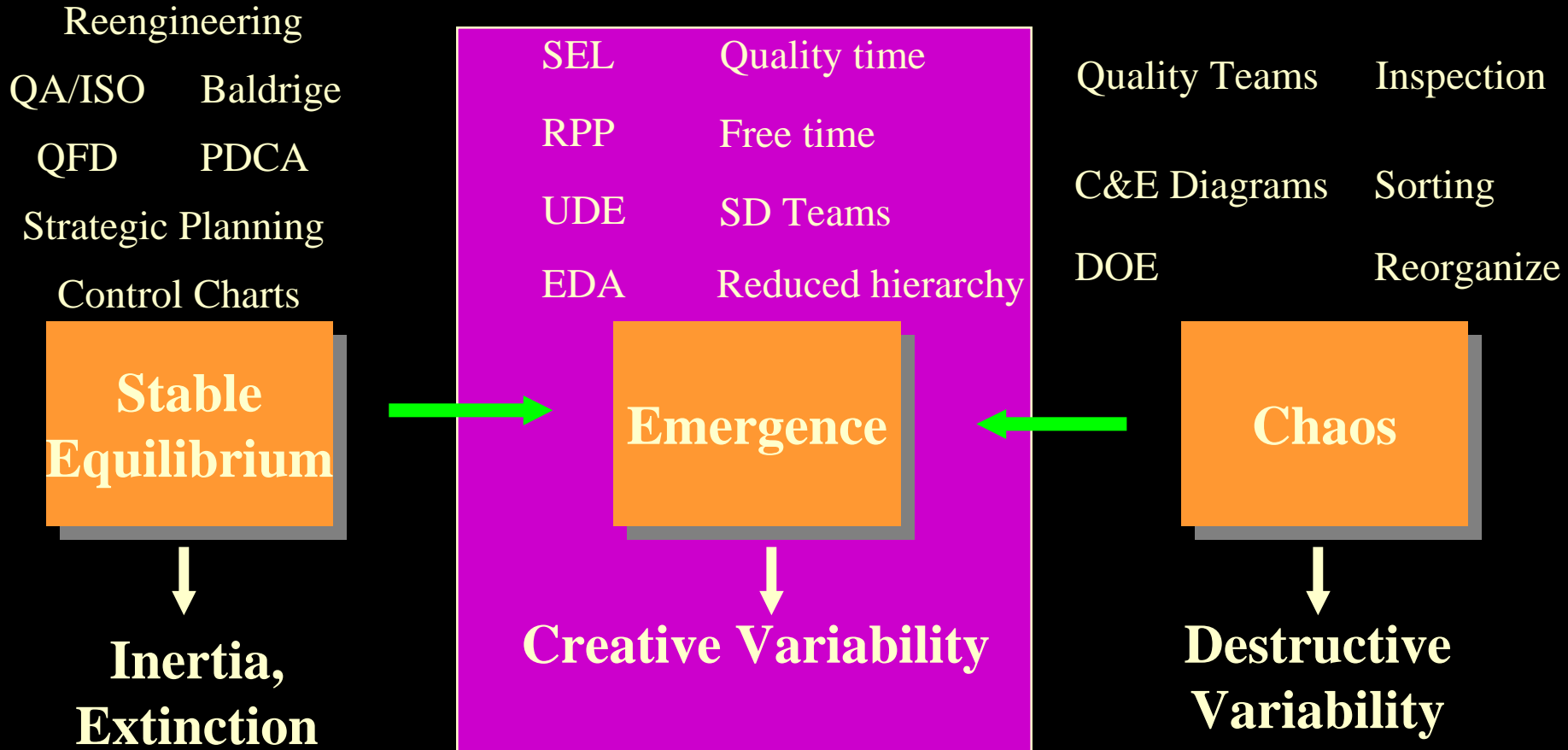
SEL

A New Approach to Quality



Dynamic SEL Model

The New Quality Paradigm



Practical Problem: Finding best replacement interval when inputs vary


Microsoft Excel - Drill Bit Replacement

File Edit View Insert Format Tools Data Window Cell Run CBTTools Help QI Macros

MS Sans Serif 10

C16

Drill Bit Replacement Policy



Model Inputs		Model Outputs	
Drilling costs	\$425.00 /hour	Drilling depth	520 meters
Replacement time	7.50 /bit (hours)	Revenue	\$31,176.91 /cycle
Cost to replace bit	\$11,000.00	Drilling expenses	\$23,750.00 /cycle
Drilling depth coefficient	300 meters	Profit	\$7,426.91 /cycle
Revenue/meter drilled	\$60.00	Replacement cycles	8.00 /month
Drilling days	30 /month		
Time between replacements	30.00 hours	Profit	\$59,415.32 /month

Cell C12: Define Decision Variable

Name: Cycle time (hours)

Variable Bounds

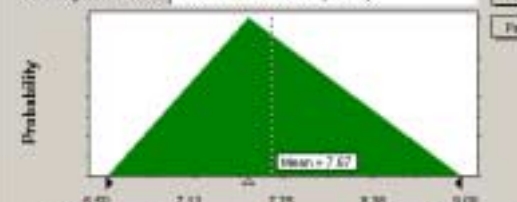
Lower: 1

Upper: 50

OK Cancel

Cell C6: Triangular Distribution

Assumption Name: Installation time/bit (hours)




Min: 6.50 Likeliest: 7.50 Max: 9.00

OK Cancel Enter Gallery Correlate... Help

Cell C8: Normal Distribution

Assumption Name: Drilling depth coefficient




Mean: 300.00 Std Dev: 28.00

OK Cancel Enter Gallery Correlate... Help

Cell C10: Triangular Distribution

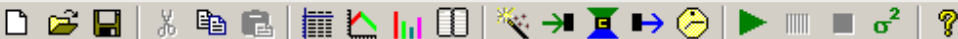
Assumption Name: Drilling days/month



Min: 24.00 Likeliest: 27.00 Max: 30.00

OK Cancel Enter Gallery Correlate... Help

Optimize time between replacements to maximize profit



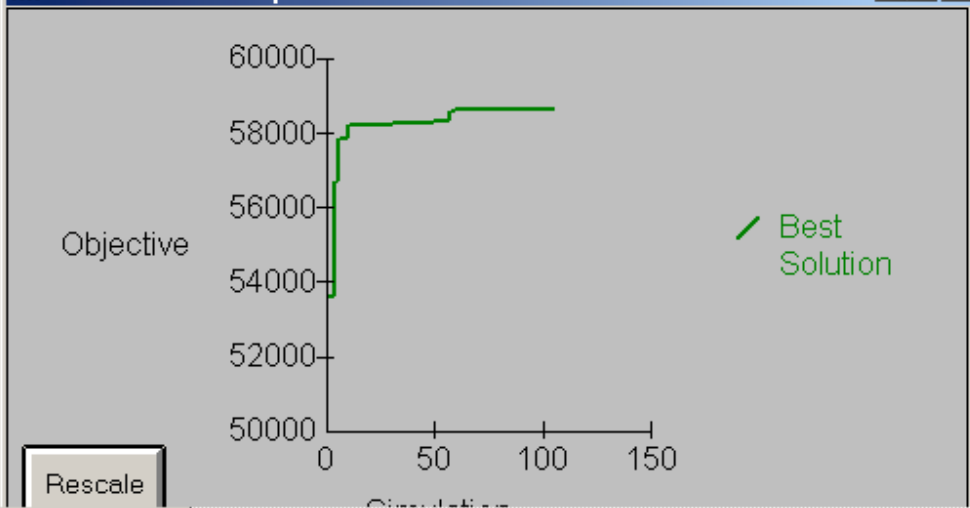
Status and Solutions

Simulation	Maximize Objective Profit/month Mean	Cycle time (hours)
1	53618.3	30.0000
4	56680.0	16.0337
6	57834.6	22.6821
10	58193.4	18.8010
30	58297.0	19.4874
49	58311.7	18.8221

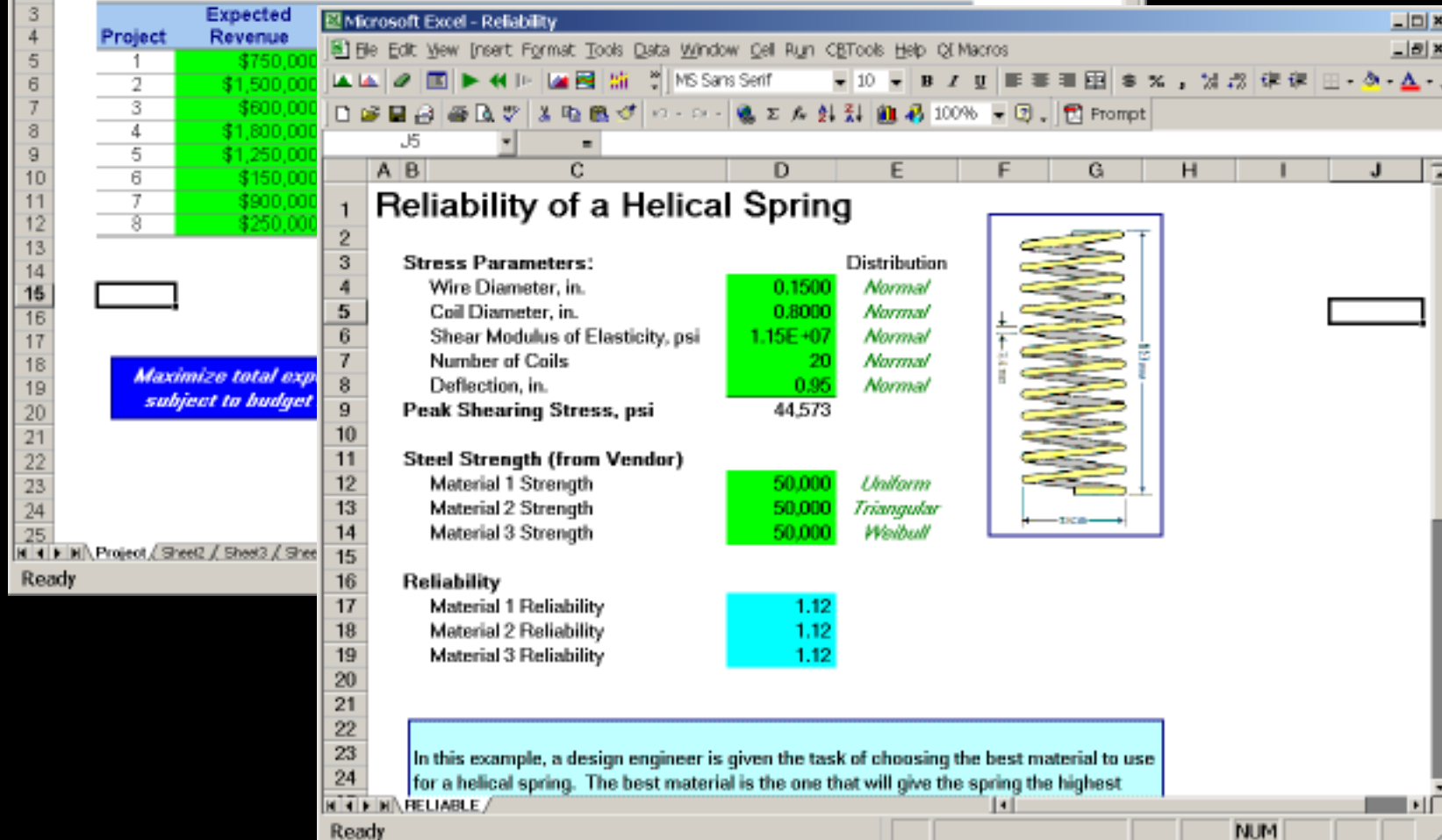
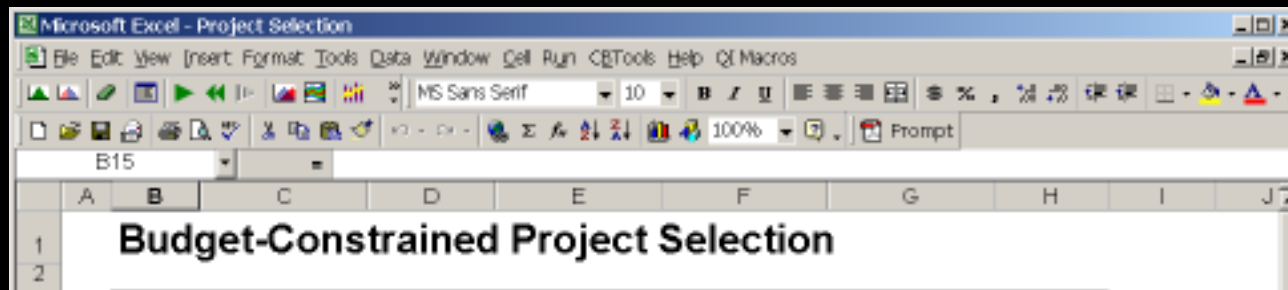
Solution found using genetic search algorithms to explore alternatives (simulated SEL)

5 Performance Graph

Best



Many other applications in the Six Sigma world



Data Mining for Quality

What is Data Mining?

The exploration and analysis, by automatic or semiautomatic means, of large quantities of data in order to discover meaningful patterns and rules.

Why Data Mining is Becoming Popular

- Vast quantities of data are being produced
- Data are being warehoused
- Computing power is affordable
- Competitive pressures
 - Service a key competitive factor
 - “Mass customization”
 - Information a product in itself

Data Mining Tasks



- Classification
- Estimation
- Prediction
- Affinity grouping
- Clustering
- Description

Data Mining Approaches

- Top-down *hypothesis testing*
 - Retrospective testing of preconceived ideas
- Bottom-up *knowledge discovery* (KD)
 - Directed: Explain or categorize a particular data field (e.g., income)
 - Undirected: Search for patterns or similarities among groups of records

Hypothesis Testing

- Generate good ideas
- Determine data needed to test hypotheses
- Locate data
- Prepare data for analysis
- Build computer models using data
- Use computer models to confirm/disconfirm hypotheses

Directed Knowledge Discovery-1



- Goal-directed
- Answer questions such as:
 - Which products have the highest failure rates?
 - Which processes produce the smallest variances?
 - What are the customer attrition rates for various quality levels?

Directed Knowledge Discovery-2

- Identify sources of preclassified data
- Prepare data
 - Data cleansing
 - Compute additional fields
- Build and train a computer model
- Evaluate the computer model
- Learn from outliers

Undirected Knowledge Discovery-1

- Generate ideas to be evaluated using directed KD and hypothesis testing
- E.g., “Which defects occur together?” rather than “Which defects occur with cracks?”

Undirected Knowledge Discovery-2



- Identify the sources of data
- Prepare the data
- Build and train computer model
- Evaluate the computer model
- Apply computer model to new data
- Identify targets for directed KD
- Generate new hypotheses to test

Information Systems Quality

Why IS Quality?-1

- IS is vital to serving customer
- IS systems are integrated into everyone's work
- IS systems are very costly to purchase
- IS systems are very costly to operate
- IS systems are becoming more visible to customers

Why IS Quality?-2

- IS Quality stinks
 - Systems are unreliable
 - IS systems are user-hostile
 - Data are hard to find
 - Data are incorrect
 - Data are missing
 - Data are difficult to interpret

Real Life Examples

Problem	Cost
In the past year there were several instances where web site customers downloaded fully functional units rather than demo versions	\$3.1 million in lost revenues
12% of email responses to customer inquiries are undeliverable	\$ Unknown. 12,000 undeliverables/month
24% of all customer web site issues are not resolved	\$ Unknown. 800 unresolved issues/month

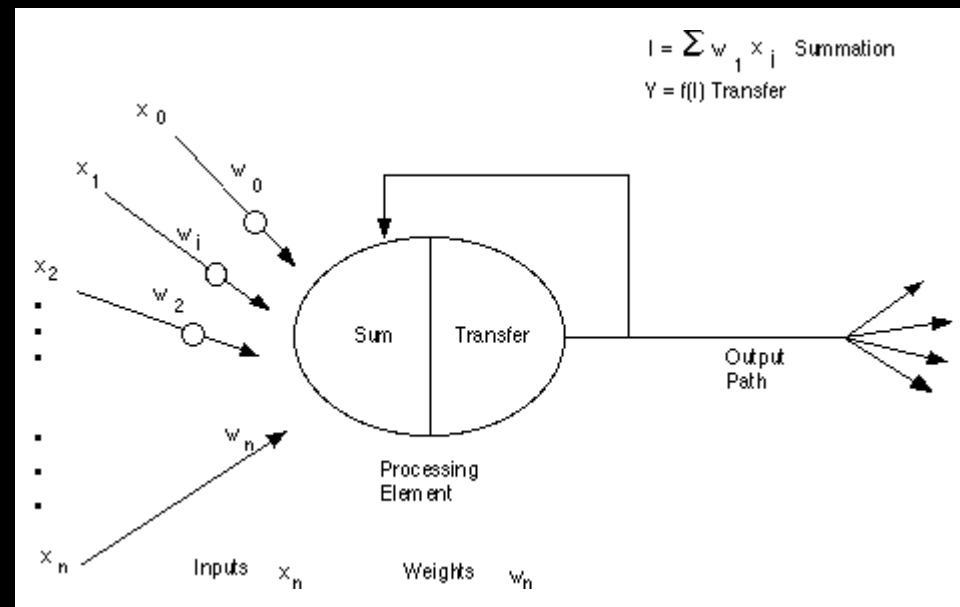
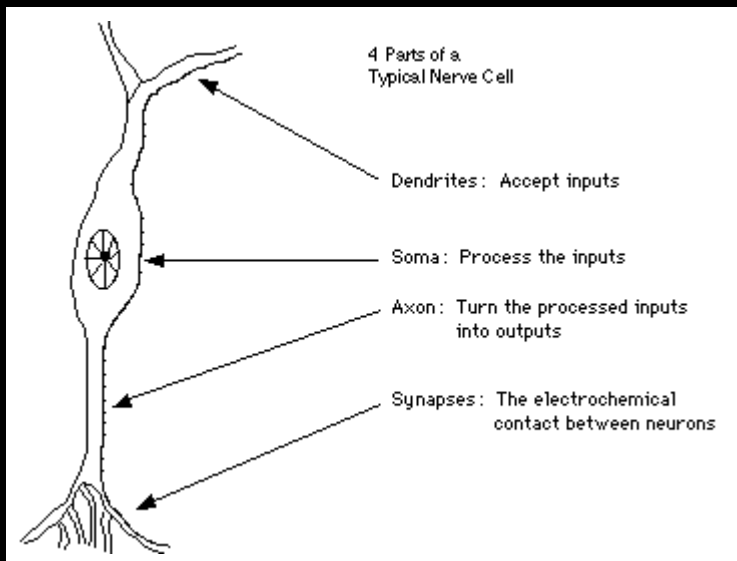
How Can Six Sigma Help?

- Apply tried-and-true quality technology to IS
 - Determine cost of poor quality
 - Establish basic quality systems
 - Apply to procurement, design,, and development
 - Apply Six Sigma methods to improving the IS process (DMAIC)

*Virtual DOE using Data Mining
and Artificial Neural Networks*

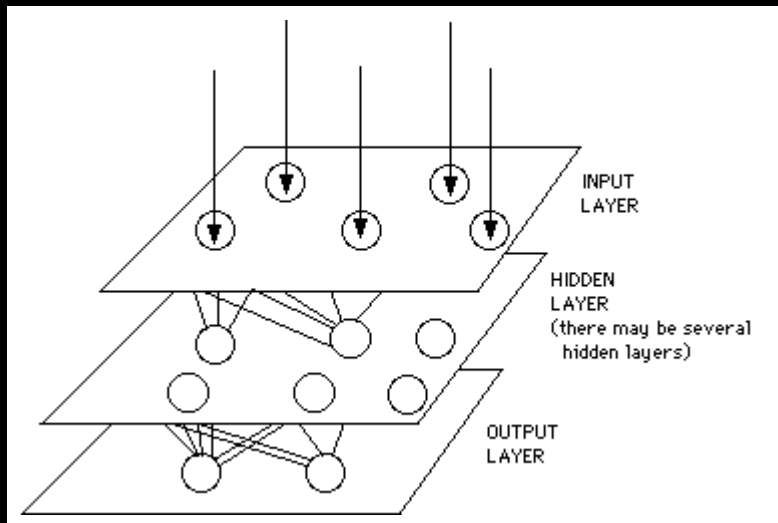
What Are Artificial Neural Networks?-1

- Computer models based on *very* crude approximations to the neural connections of brains

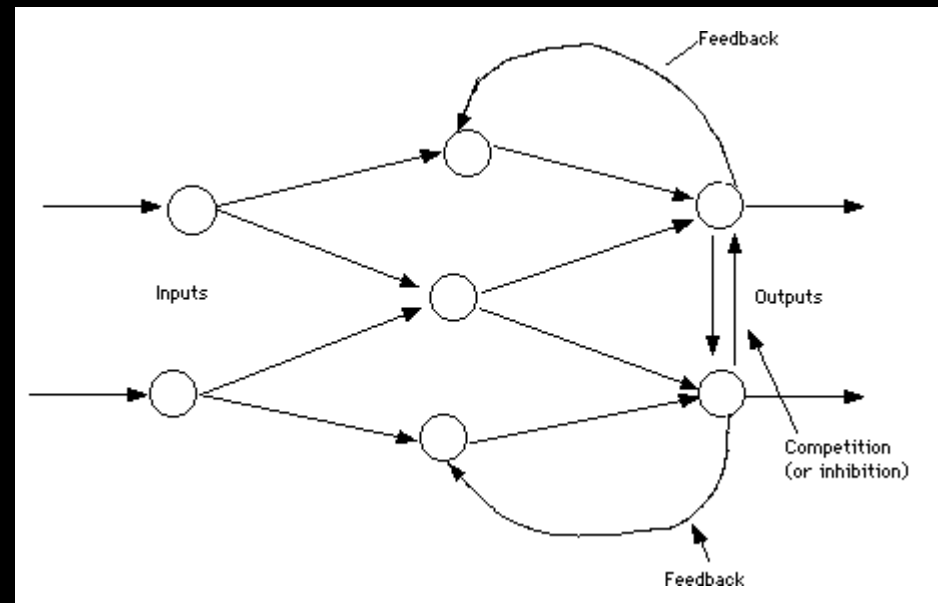


What Are Artificial Neural Networks?-2

Neural Network



Neural Network With Feedback



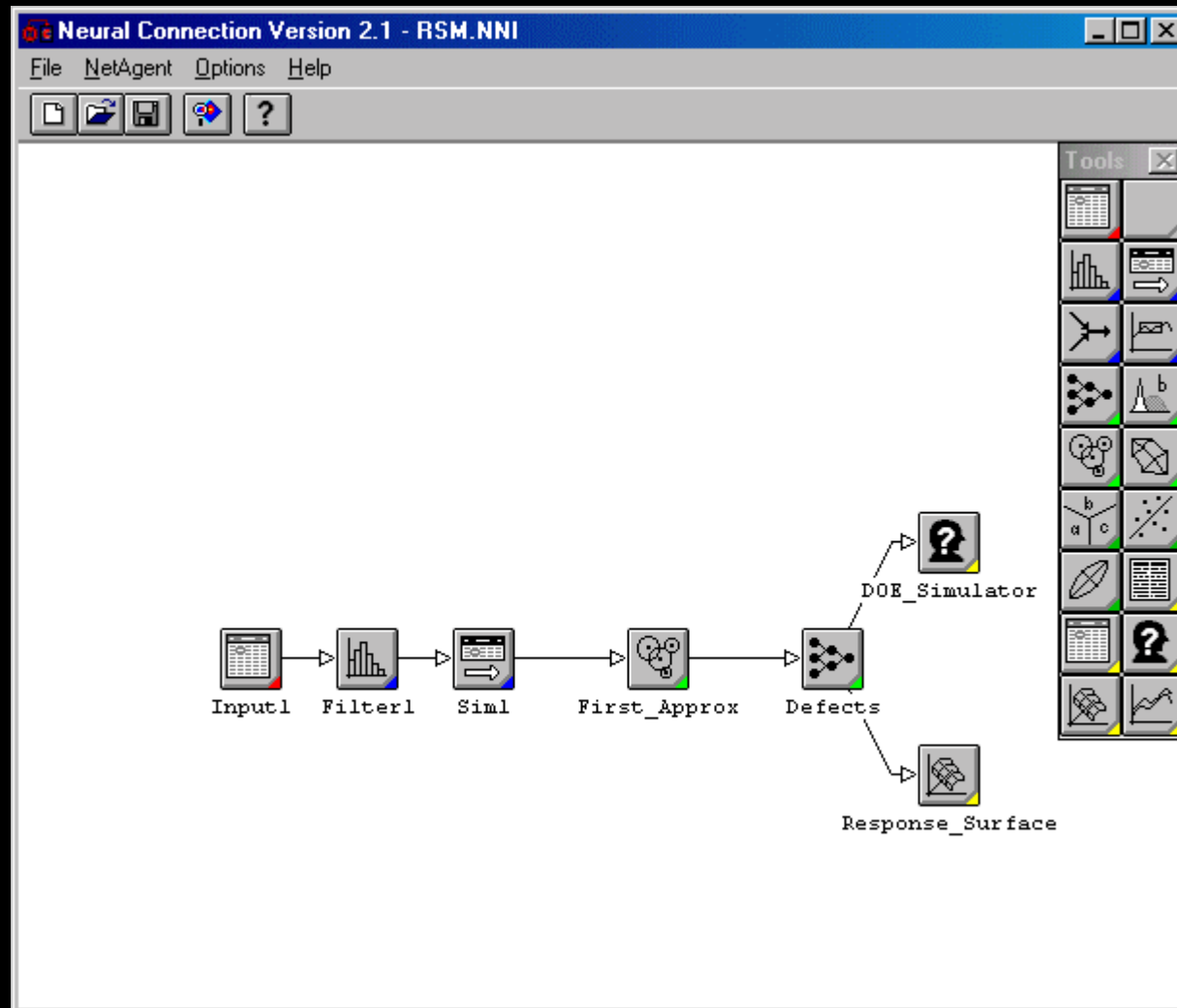
What Is Needed to Use Neural Nets?

- Characteristics of candidate problems
 - The inputs are well understood
 - You know what's important, but not how to model it
 - The output is well understood
 - You know what you are trying to predict
 - Experience is available
 - Examples will be used to train the network

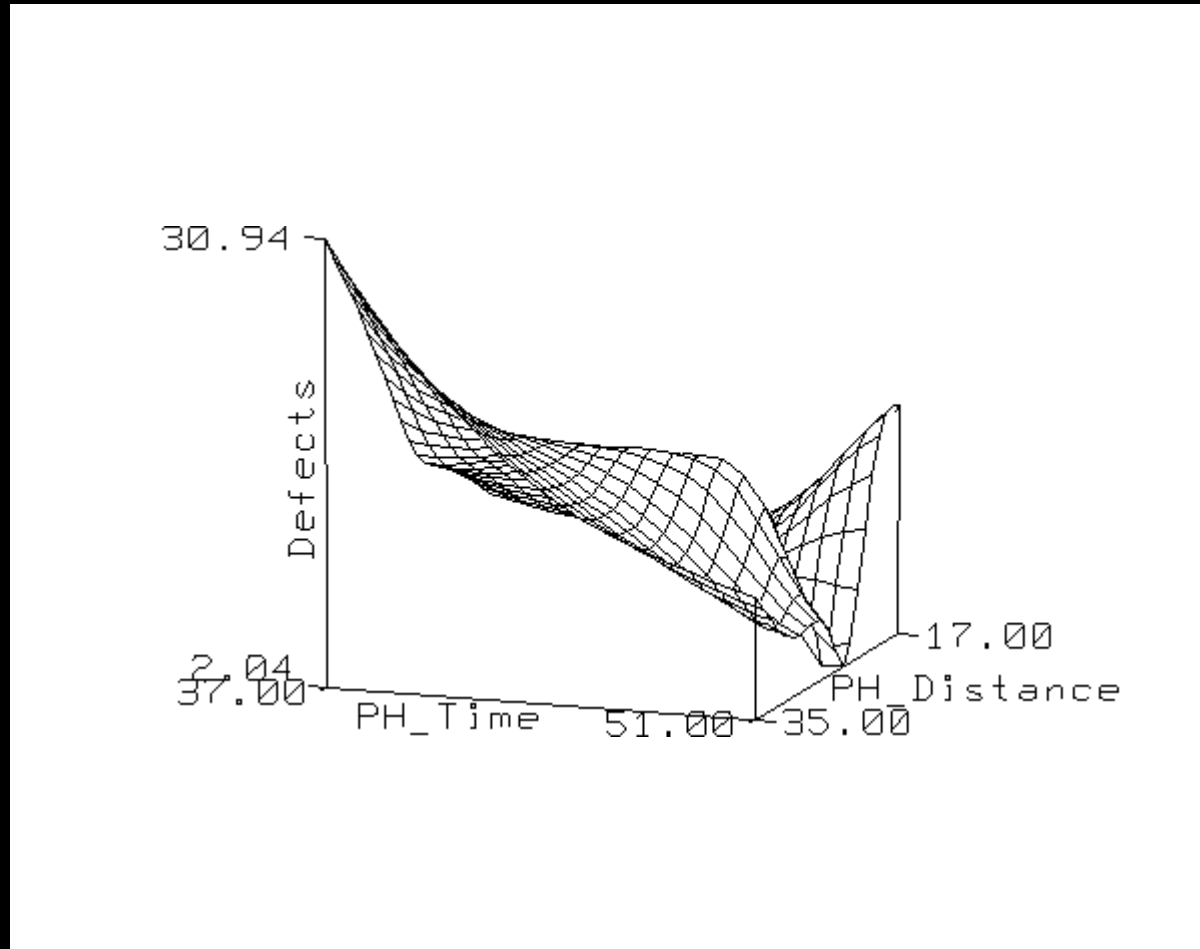
The Data

PH_Time	PH	Distan	Defects
38	22.5	15	
40	20.0	13	
40	25.0	16	
45	17.5	15	
45	22.5	5	
45	26.0	11	
50	20.0	12	
42	22.5	10	
50	25.0	3	
42	22.0	11	
46	22.0	4	
55	25.0	4	
55	21.0	17	
55	25.0	15	
50	24.0	3	
49	25.0	3	
57	37.0	10	
35	25.0	20	
45	37.5	17	
30	20.0	27	
30	22.5	33	
30	25.0	37	
30	27.5	50	
30	37.5	57	
50	20.0	13	
50	22.5	5	
50	25.0	3	
50	30.0	5	
50	14.0	12	
50	37.5	14	
50	45.0	16	
50	50.0	40	
60	20.0	35	
60	25.0	18	
60	37.5	12	

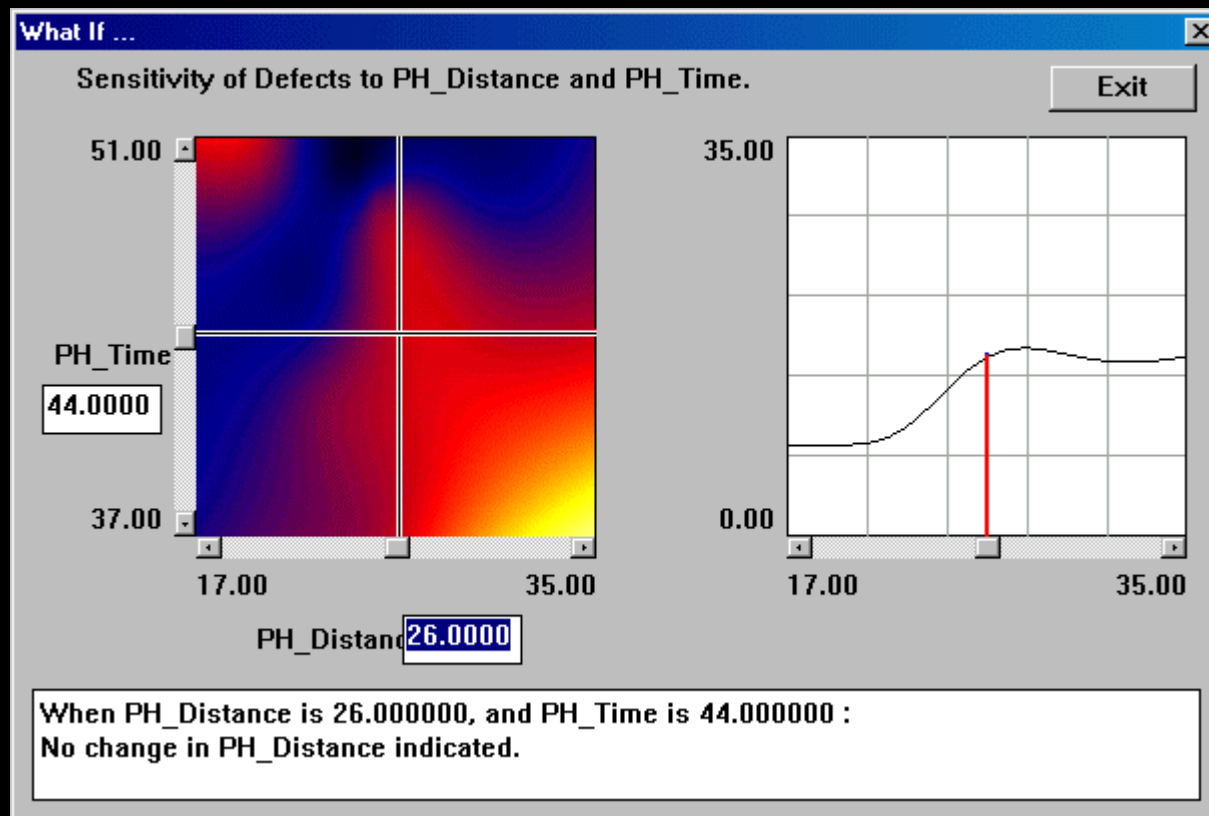
The Model



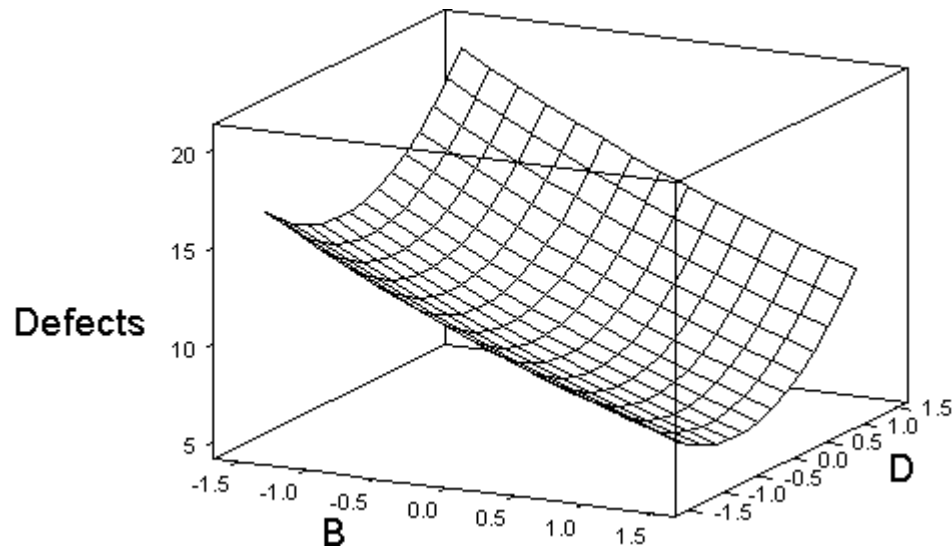
The Response Surface Modeled by the Neural Net



What If? Analysis & VDOE Can Get You in the Neighborhood

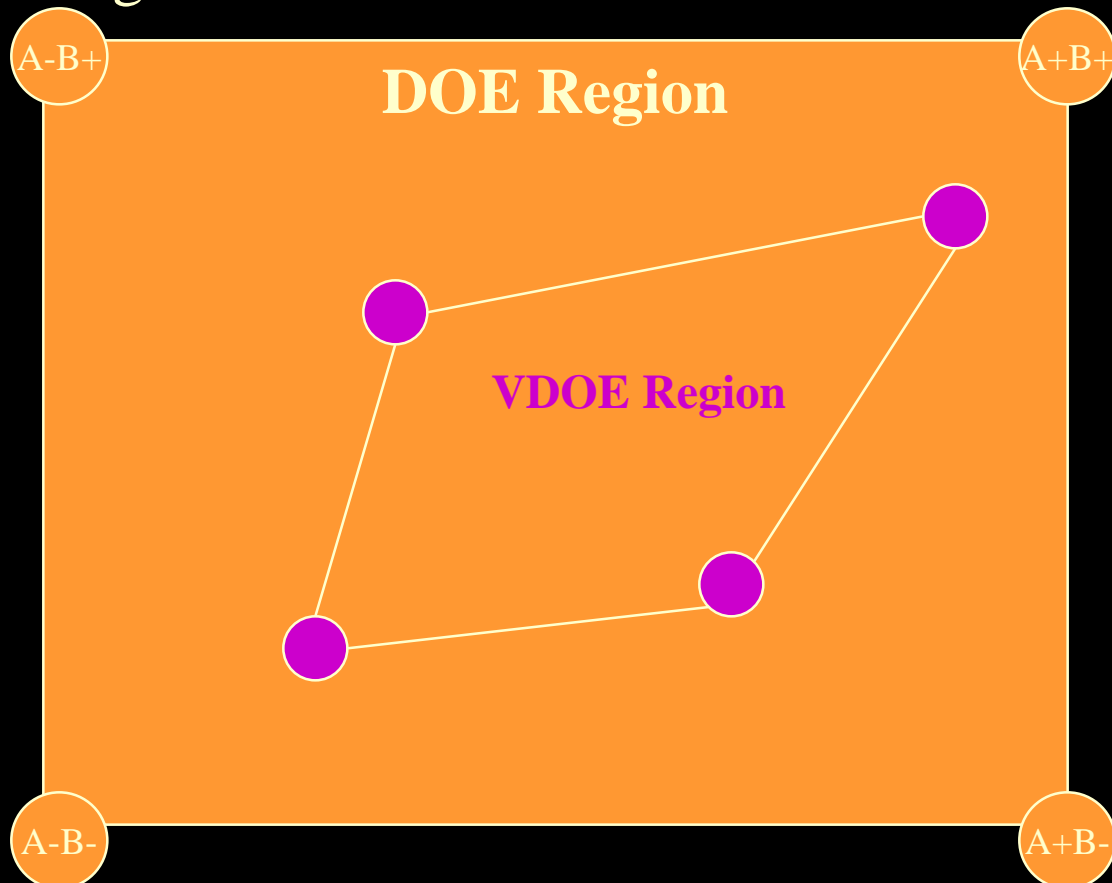


The Response Surface Found Using DOE



Data Mining Cautions

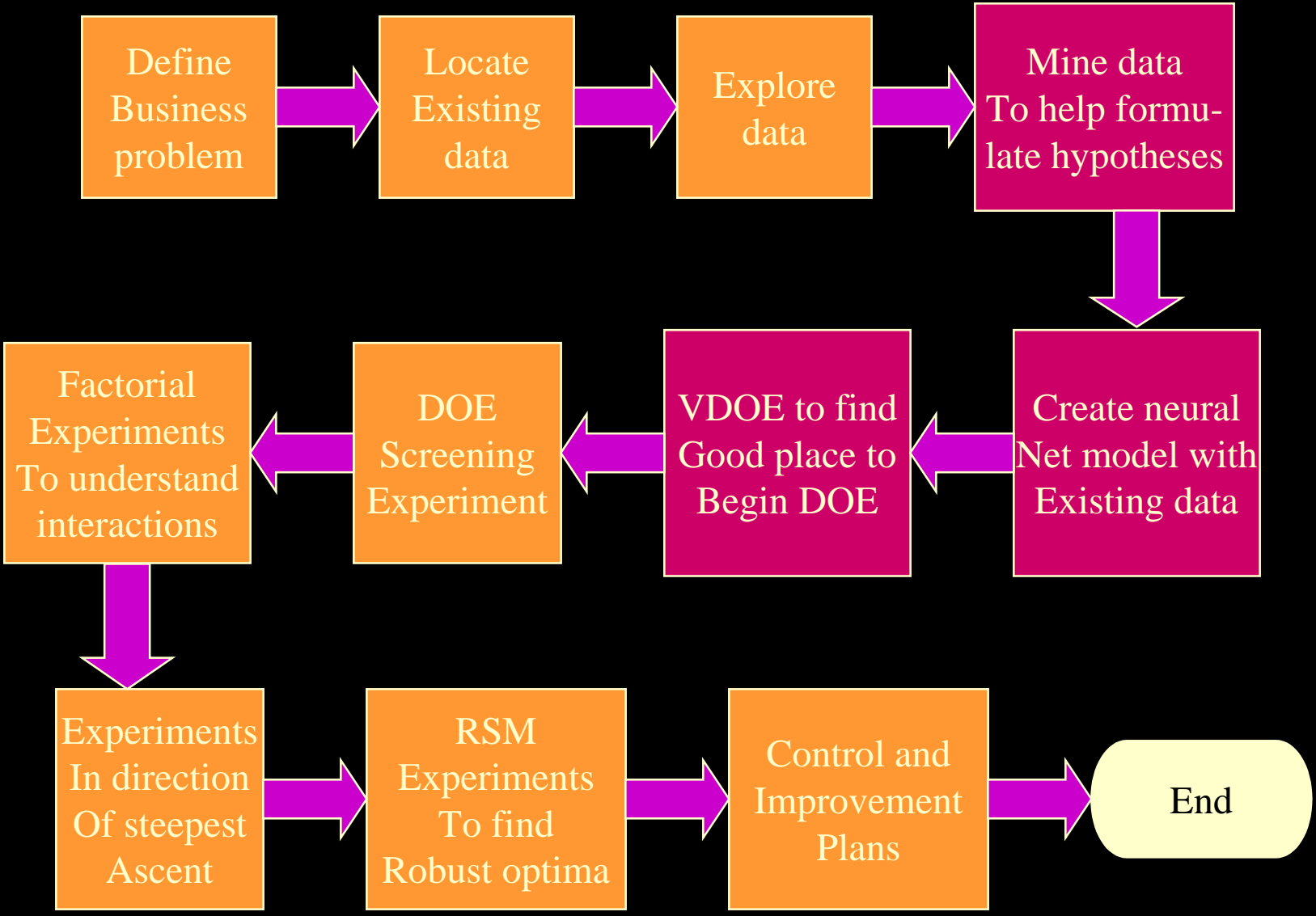
- Data quality issues (errors, relevance)
- Data availability issues
 - Missing Xs, non-orthogonal, unbalanced
- Data range issues



Approach

New

Traditional



Example



- Define

Too many parts don't meet the customer minimum requirement for test to failure for an injection molded plastic part.

- Measure

There are two CTQs: average test to failure force, and standard deviation.

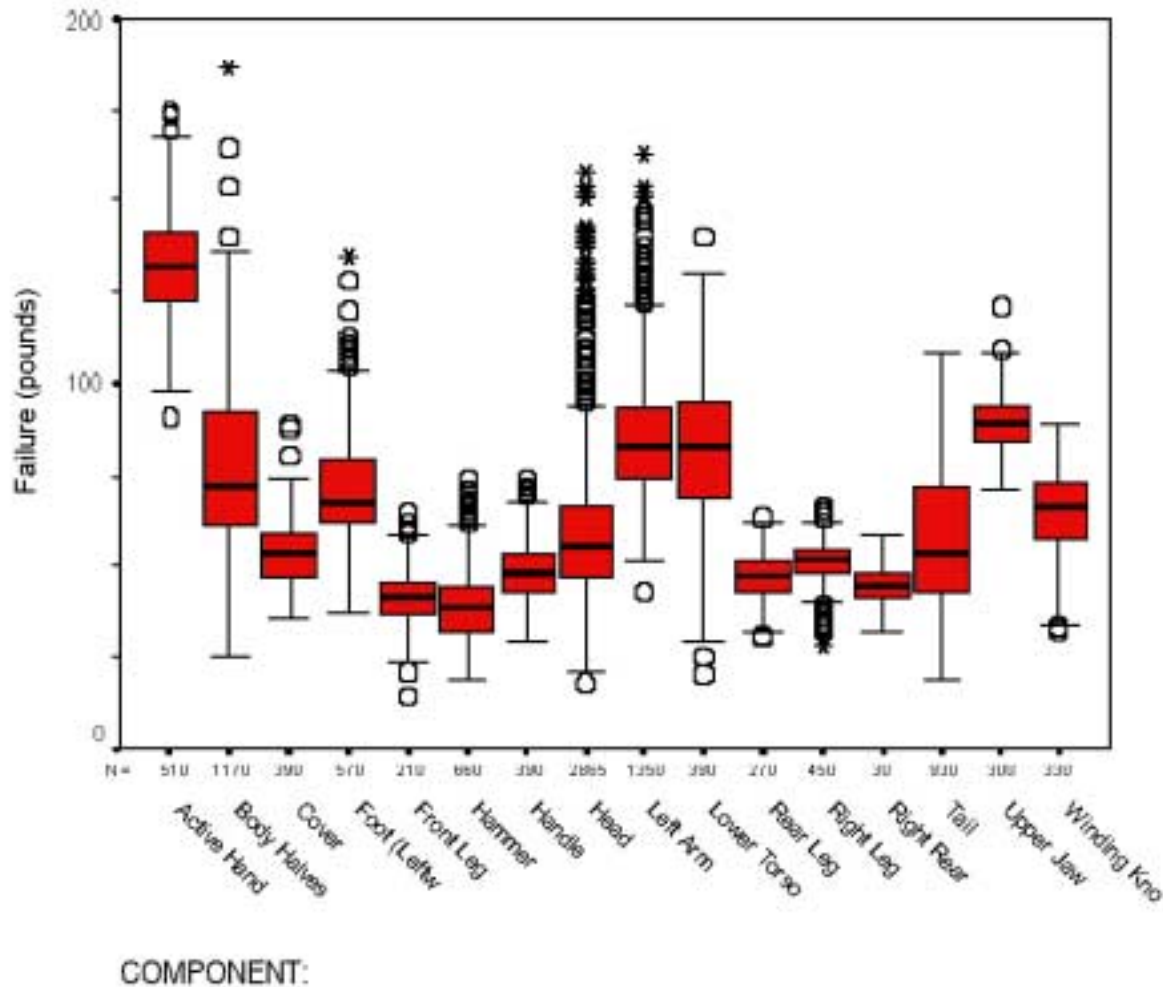
Analysis



- **Analyze**

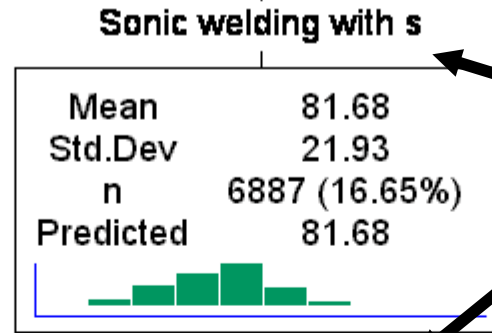
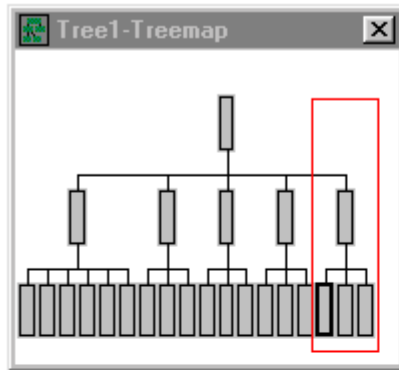
Perform data mining to identify promising hypotheses

Drill Down and Explore



Full Tree

Initial Data Mining



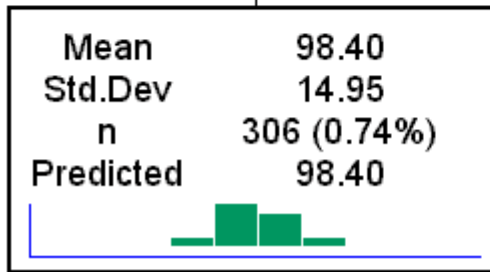
#1: Processes

Splits found by software

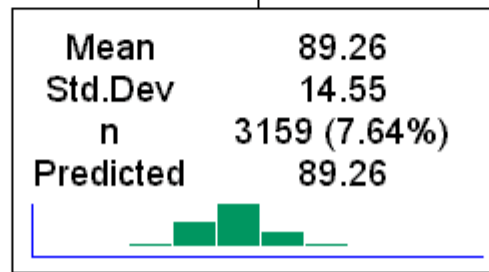
#2: Failure modes

Failure Mode
P-value=0.0000, F=631.6053, df=2,6884

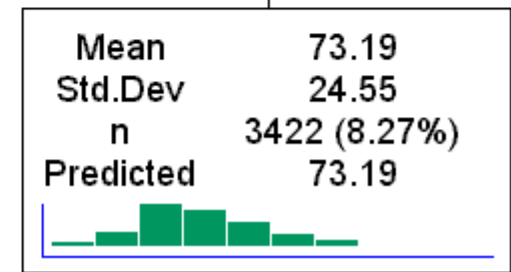
C2



C1

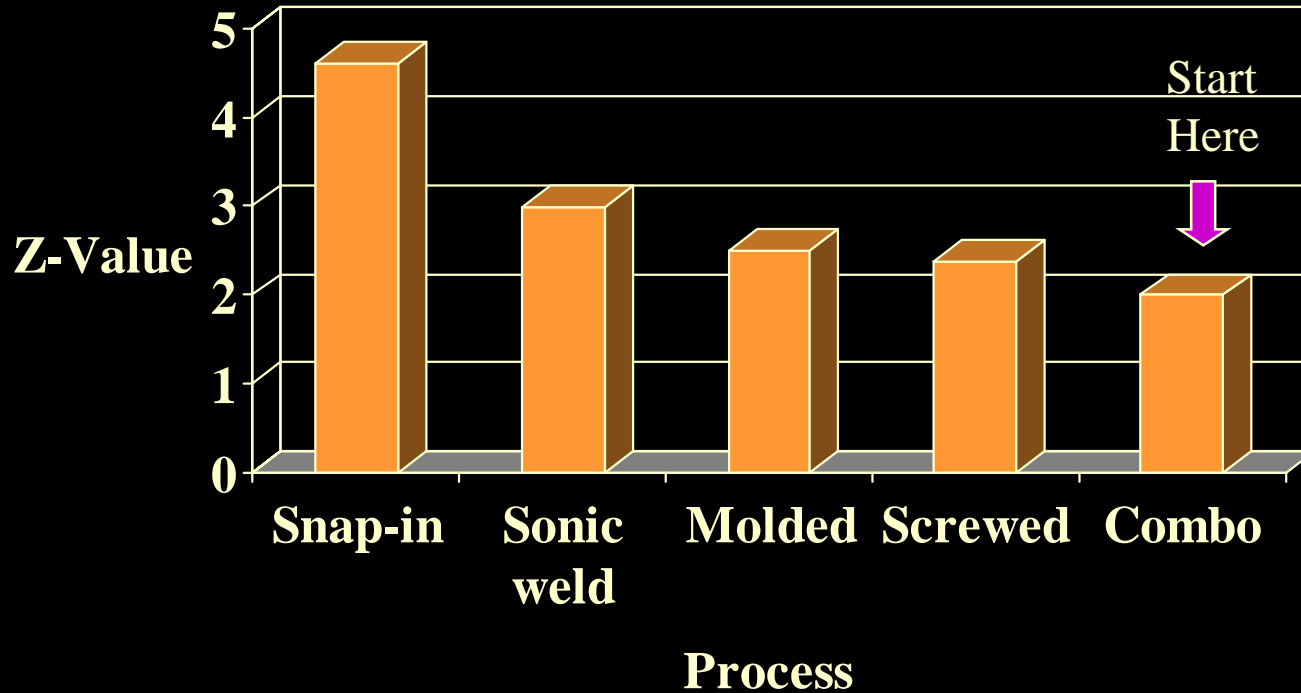


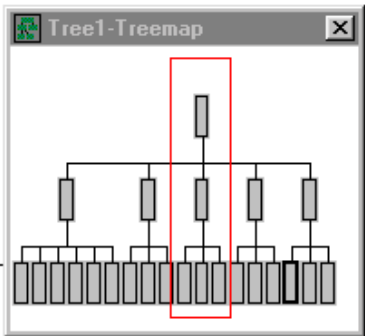
C6



Prioritize

Test to Failure Analysis by Process Type





Failure (pounds)

Mean	74.46
Std.Dev	24.42
n	41365 (100.00%)
Predicted	74.46

PROCESS

P-value=0.0000, F=566.6354, df=4,41360

Screwing with gluing;Sonic welding with g

Worst Z: "Combo" split

Mean	67.12
Std.Dev	25.59
n	10815 (26.15%)
Predicted	67.12

Failure Mode

P-value=0.0000, F=68.2610, df=2,10812

Big Hitter
Low mean, high sigma,
Large n

C2;c1

C1

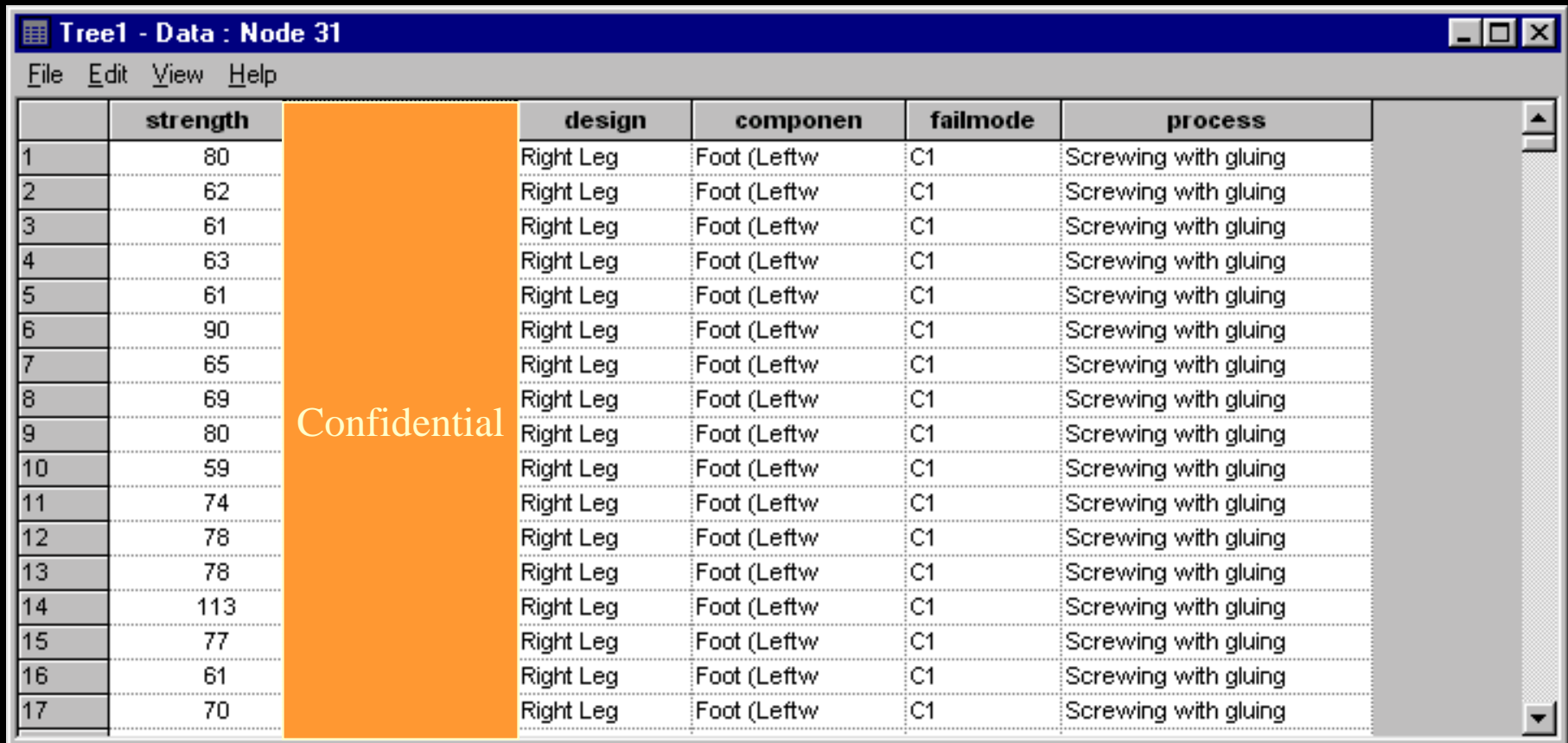
C6

Mean	62.53
Std.Dev	16.20
n	576 (1.39%)
Predicted	62.53

Mean	64.58
Std.Dev	22.92
n	4964 (12.00%)
Predicted	64.58

Mean	70.01
Std.Dev	28.34
n	5275 (12.75%)
Predicted	70.01

Extract data from the node of interest



Tree1 - Data : Node 31

File Edit View Help

	strength	design	componen	failmode	process
1	80	Right Leg	Foot (Leftw	C1	Screwing with gluing
2	62	Right Leg	Foot (Leftw	C1	Screwing with gluing
3	61	Right Leg	Foot (Leftw	C1	Screwing with gluing
4	63	Right Leg	Foot (Leftw	C1	Screwing with gluing
5	61	Right Leg	Foot (Leftw	C1	Screwing with gluing
6	90	Right Leg	Foot (Leftw	C1	Screwing with gluing
7	65	Right Leg	Foot (Leftw	C1	Screwing with gluing
8	69	Right Leg	Foot (Leftw	C1	Screwing with gluing
9	80	Right Leg	Foot (Leftw	C1	Screwing with gluing
10	59	Right Leg	Foot (Leftw	C1	Screwing with gluing
11	74	Right Leg	Foot (Leftw	C1	Screwing with gluing
12	78	Right Leg	Foot (Leftw	C1	Screwing with gluing
13	78	Right Leg	Foot (Leftw	C1	Screwing with gluing
14	113	Right Leg	Foot (Leftw	C1	Screwing with gluing
15	77	Right Leg	Foot (Leftw	C1	Screwing with gluing
16	61	Right Leg	Foot (Leftw	C1	Screwing with gluing
17	70	Right Leg	Foot (Leftw	C1	Screwing with gluing

Confidential

Note: Program also creates SQL query to extract from large databases

Hypothesize and experiment

- $Y = f(X_1, X_2, X_3)$
- Strength = f (Cross Sectional Area, Material, radius)
- Train neural net and conduct VDOE to find starting point
- DOEs
- Prepare control and improvement plans

Questions?